



AEROSPACE

GREATER MONTRÉAL, A GLOBAL FORCE IN AEROSPACE



MONTRÉAL
INTERNATIONAL

The industry at a glance:

QUÉBEC AND GREATER MONTRÉAL, CANADA'S AEROSPACE POLE

- Québec's aerospace industry ranks fifth worldwide for the number of jobs it provides, behind the United States, France, United Kingdom and Germany.
- Greater Montréal has developed cutting-edge expertise in:
 - Design
 - Fabrication and manufacturing
 - Certification
 - Maintenance of fixed-wing and rotary-wing aircraft
 - Flight and satellite simulators
- In addition to being home to numerous world leaders in the field, Greater Montréal is the hub for many aeronautical research centres and university programs.



Greater Montréal is a nerve centre of the global aerospace sector. Bombardier, Bell Helicopter Textron, CAE, Pratt & Whitney and more than 200 specialized firms form an ideal industry cluster for investors looking to conquer the North American market.



*A high concentration
of world leaders:*

BOMBARDIER AEROSPACE

CAE

PRATT & WHITNEY

BELL HELICOPTER TEXTRON

HÉROUX-DEVTEK

MDA SPACE

STELIA

CMC ESTERLINE

ROLLS-ROYCE

ROCKWELL COLLINS

THALES CANADA

MECANICA SOLUTIONS

INFLIGHT CANADA

AEROSPACE

Did you know?

GREATER MONTRÉAL'S AEROSPACE SECTOR ACCOUNTS FOR:

- Over **41,750** jobs in over 200 companies
- Sales in excess of **\$13.8 billion**
- **55%** of all aeronautics sales and workers in Canada
- **70%** of all Canadian R&D in the aerospace industry
- An average annual growth of **3.4%** for all SMEs and **2%** for prime contractors and equipment manufacturers from 1990 to 2014
- The presence of **Aéro Montréal**, Québec's aerospace cluster, which brings together local stakeholders on issues of shared interest

AT THE PROVINCIAL LEVEL:

- **1 out of every 97 workers** holds a job in the aerospace industry (a rate 1.5 times higher than in France and 2.5 times higher than in the United States). This proportion soars to roughly **1 out of every 53 workers** in the Greater Montréal area
- **80%** of the province's aerospace output is exported to other countries



AÉROPORTS DE
MONTRÉAL

AN ARRAY OF ATTRACTIVE TAX AND FINANCIAL INCENTIVES



- 1. Tax Credit for Scientific Research and Experimental Development (SR&ED)**
15% from the Government of Canada and 14% refundable by the Government of Québec
- 2. Tax Credit for Private Partnership Pre-Competitive Research – Government of Québec refundable tax credit**
- 3. Strategic Aerospace and Defence Initiative (SADI) – SADI contributions are repayable by the company and cover up to 30% of expenditures for R&D projects**
- 4. Financial assistance for job creation and training**
25% of eligible costs to implement a training program and 50% of costs incurred to create a human resources department
- 5. ESSOR fund for major projects**
Refundable and non-refundable contributions, as well as loan guarantees
- 6. Tax holiday for qualified foreign researchers and experts**
Provincial income tax exemption for five years



A LOOK AT FOREIGN SUBSIDIARIES IN GREATER MONTRÉAL

Close to 100 international subsidiaries in the aerospace industry have set up shop in Greater Montréal. These subsidiaries provide close to 25,000 jobs. Most report to parent companies in the United States (33), France (31) and other Canadian provinces (8).



WHAT MAKES GREATER MONTRÉAL SO WELL SUITED TO THE AEROSPACE INDUSTRY?

- The region is Canada's aerospace capital, **representing 60% of the industry's GDP and exports**
- **Total operating costs** in the Greater Montréal aerospace sector are the lowest among the 20 largest metropolitan areas in North America (KPMG, 2015)
- Strategic location for exports and direct access to the North American market (under NAFTA) as well as to international markets
- Attractive, highly competitive **tax incentives** that meet industry needs
- Canada's **university capital**, which includes 4 universities delivering specialized curricula including an interuniversity master's degree in aerospace engineering, 2 vocational educational institutions and several research consortia specializing in or related to aeronautics
- A bilingual, highly qualified **labour pool** supported by a sectoral committee for the aerospace workforce
- The top North American city for the **number of events held by international associations** (Union of International Associations, 2015)



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SOURCES:

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