Greater Montréal: Epicentre of the Food Processing Industry in Québec
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Executive summary: top reasons to invest in food processing in Greater Montréal

**A COMPLETE ECOSYSTEM**
- Access to abundant and high-quality raw agricultural products
- 1,385 companies in the food processing sector
- Many R&D and technology transfer centres
- Industry 4.0 is growing

**QUALIFIED WORKERS**
- Strong presence of specialized training centres that helps foster innovation
- 26,800 specialists in food processing
- More than 17,000 university students currently enrolled in a program related to food processing

**LOW COSTS**
- A 23% cost advantage over the average of North America’s largest metropolitan areas
- Competitive salaries
- Access to a reliable, renewable and affordable source of energy
- An attractive tax treatment for the manufacturing industry sector

**STRATEGIC LOCATION**
- Access to more than 1.5 billion wealthy consumers thanks to trade agreements
- A world-class logistics hub
- High-quality transportation infrastructure
- Seamless integration within North American distribution networks

**A UNIQUE QUALITY OF LIFE**
- Low cost of living
- Affordable housing
- Safe city
- #1 city in the Americas for students
- #2 city in the world for millennials
- Gastronomic capital of North America
A Rich and Diverse Ecosystem
Agri-food in Québec: a substantial sector

- 7% of Québec’s GDP
- 12% of jobs
- 66,500 companies
- 10% of Québec’s exports
- A complete and diversified ecosystem

Province of Québec

- Ranks 1st in processing of milk, pork, chocolate, cocoa and maple products
- 2nd province in importance in food processing
- 70% of yogurt production
- 75% of cheese production

Food Processing in Québec (2017)

- $8.6B of GDP
- $8.7B in exports
- 69,700 jobs
- 2,546 companies

Greater Montréal area: 1st food processing Centre in Québec

Food Processing in Greater Montréal (% of Québec’s total)

- $+6.2B of GDP (73%)
- $+17.2B value of shipments (66%)
- +46,500 jobs (67%)
- +1,500 companies (59%)

Source: Quebec Institute of Statistics and MAPAQ, Sector Profile of the Bio-Food Industry in Quebec, 2018 Edition; Montréal International’s estimates.
A complete and diversified ecosystem

Direct access to abundant and high-quality raw agricultural products

The province of Québec is a Canadian leader in the following primary agriculture production:

1st producer of:
- Milk
- Pork
- Maple syrup
- Cranberries

2nd producer of:
- Fresh vegetables
- Vegetables for processing
- Corn and soy

An abundance of grains and oilseeds, poultry, eggs, fruits and nuts

Distinctive advantages

- High quality and large quantities of water
- A highly competitive price for sugar
  - Nearly 35% less expensive than in the USA
  - No import tariffs
  - Key players in the field provide a unique expertise

The largest concentration of food processing companies in Québec

Overview of foreign subsidiaries and local businesses in Greater Montréal:

A seamlessly integrated ecosystem that combines agriculture production, the knowledge-based industry, a vast network of suppliers and a high-quality labour force, and contributes to expertise development and networking opportunities.

Source: http://www.montrealinternational.com/business-map/
Examples of food processing businesses in Greater Montréal

**DAIRY PRODUCTS**
- Saputo
- Parmalat
- Danone
- Agropur
- Bel
- Savencia Fromage & Dairy

**BEVERAGES**
- Labatt
- Sleeman
- Cott
- Coca-Cola
- Pepsico
- Molson
- Coors

**PROCESSED FOOD**
- Kraft
- Sodexo
- Fleury Michon
- Plats du Chef

**PAstry & BAKERY GOODS**
- Bridor
- Weston
- Boulerat
- Bonduelle
- Alasko

**FRUITS & VEGETABLES**
- Première Moisson
- Olymel
- Maple Leaf

**MEAT PRODUCTS**
- Hershey
- Lantic

**SUGAR & CONFECTIONERY**
- EXCELDOR
World-class companies

The top three food processing businesses with the most substantial revenue growth in Québec are based in Greater Montréal:

- **Saputo**
  - +83% since 2011

- **Lassonde**
  - +63% since 2012

- **AGROPUR**
  - +48% since 2012

Six leading food processing companies have more than $1B in revenues and alone generate 42% of all shipments originating from the Québec food processing sector.

Three of them are located in the Greater Montréal:

Companies are investing in Greater Montréal

Investment projects related to food processing in Greater Montréal

2013-2014
- Danone
  Dairy products
- Green Mountain Coffee Roasters
  Coffee
- ADM Milling
  Grains and cereals

2015
- Bocard
  Agri-food engineering
- Cryopak
  Food packaging

2016
- Labatt
  Beverages
- Produits alimentaires Viau
  Meat products
- Bridor
  Bakery goods
- Brasserie New Deal
  Beverages

2017
- Aliments Lester
  Meat products
- Top Glaciers
  Dairy products
- Molson Coors
  Beverages

2018
- Gordon Food Services
  Distribution center

Source: This summary was prepared by Montréal International and is not exhaustive. It shows a portion of private investments made public since 2013.
A large and diverse network of research and innovation centres

The Greater Montréal Area hosts a wide variety of research and technology transfer centres focused on a number of food processing subsectors.
Industry 4.0 plays a key role in food processing

- The Government of Québec is encouraging manufacturing companies to integrate new technologies, with its new Innovative Manufacturer Strategy.

- Funding opportunities are offered to Innovative Manufacturers to help them hire an expert for implementing an innovation process or to market an innovative product.

- The food and beverage processing sector is the second-largest manufacturing market for robotics.

Many companies provide equipment and services specialized in robotics and automation:

Source: International Federation of Robotics (IFR), Technology readiness assessment of automation and robotics in the food and beverage processing sector in Canada, KPMG, 2014.
A Deep and Growing Pool of Highly Qualified Talent
A labour pool of highly qualified workers

A diversified network that includes 11 academic institutions and many colleges and vocational training centres:

- The best student city in the Americas, according to QS Best Student Cities 2018
- 201,000 university students
- 35,500 international students
- 2 Montréal institutions ranked among the world’s top universities by QS World University Ranking 2019:
  - McGill University (#33)
  - Université de Montréal (#149)

Most bilingual and trilingual region in Canada

- 2.5 million residents speak English, which is 9% more than in Vancouver
- 55% of the population is bilingual (English and French), compared to less than 8% in Toronto and Vancouver
Specialized training centres

Vocational and technical training

Cégep Régional de Lanaudière
Public higher education institution offering training programs in agriculture production and food processing, including 3 specialized technical programs in food processing and food quality technology; agricultural business management and technologies; and horticultural production and environmental technology.

CFAM
Vocational training centre offering 5 Diploma of Vocational Studies (DVS) in agri-food and motorized equipment maintenance. Thanks to a partnership with Collège Lionel-Groulx, they also offer 2 collegial programs related to agriculture.

Institut de technologie agroalimentaire Québec
At Campus de Saint-Hyacinthe, this technological training centre offers 6 training programs leading to a Diploma of College Studies (DCS) and a diploma in agri-food technology.

Collège de Maisonneuve
This institution offers a program in processing leading to an Attestation of College Studies (ACS) aiming at training a highly qualified workforce in food manufacturing and supervision of personnel.

University

McGill University
The Faculty of Agricultural and Environmental Sciences focuses on strategic research activities, from basic molecular sciences to applied sciences in agriculture, food and environmental sciences, with applications in the medical and industrial fields.
In Greater Montréal, approximately 17,000 students were enrolled in a university program related to food processing in 2016-2017, and 4,000 graduated in 2017.

A new generation ready to take over

<table>
<thead>
<tr>
<th>University programs related to food processing</th>
<th>Students enrolled 2016-2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rural and Agricultural Economics</td>
<td>202</td>
</tr>
<tr>
<td>Agriculture</td>
<td>721</td>
</tr>
<tr>
<td>Rural and Agricultural Engineering</td>
<td>451</td>
</tr>
<tr>
<td>Chemistry</td>
<td>1,529</td>
</tr>
<tr>
<td>Chemical Engineering</td>
<td>1,462</td>
</tr>
<tr>
<td>Biochemistry</td>
<td>1,780</td>
</tr>
<tr>
<td>Electrical Engineering</td>
<td>4,336</td>
</tr>
<tr>
<td>Mechanical Engineering</td>
<td>6,564</td>
</tr>
<tr>
<td>Total</td>
<td>17,045</td>
</tr>
</tbody>
</table>

## 26,800 specialists in food processing

### Number of specialists in Greater Montréal in 2016

<table>
<thead>
<tr>
<th>Occupations related to food processing</th>
<th>Number of jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial butchers and meat cutters, poultry preparers and related workers</td>
<td>2,200</td>
</tr>
<tr>
<td>Biological technologists and technicians</td>
<td>3,200</td>
</tr>
<tr>
<td>Chemical technologists and technicians</td>
<td>6,400</td>
</tr>
<tr>
<td>Process control and machine operators, food and beverage processing</td>
<td>7,100</td>
</tr>
<tr>
<td>Labourers in food and beverage processing</td>
<td>7,900</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>26,800</strong></td>
</tr>
</tbody>
</table>

### Highly qualified workforce available in complimentary sectors:
- Mechanical engineering
- Air conditioning systems
- Refrigeration systems
- Product preparation
- Packaging
- Distribution and transportation of food products

### Ease of recruitment
According to Aon Hewitt*, Montréal ranks 3rd in North America in the lowest overall risk associated with recruiting, employing and relocating workers.

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*Overall workforce risk includes relocation and expatriation; mergers, acquisitions and partnerships; absenteeism; employee health and well-being programs; internal relationships; employment in general; globalization; cultural differences; and talent sources.

Attractive Operating Costs and Incentives
Very low operating costs

Operating a food processing business is very affordable in Greater Montréal:

- **1st rank**: most competitive operating costs among the 20 largest metropolitan areas in Canada and the U.S.
- **A cost advantage close to 23%** over the average for the largest metropolitan areas in Canada and the U.S.

Note: The annual operating cost calculations are based on labor, property and utility costs in US$. Source: fDi Benchmark, 2019.
# Competitive salaries

## Median annual salaries* (CA$) for 9 typical professions in food processing

<table>
<thead>
<tr>
<th>Profession</th>
<th>Montréal</th>
<th>Toronto</th>
</tr>
</thead>
<tbody>
<tr>
<td>Production helper</td>
<td>$35,102</td>
<td>$37,391</td>
</tr>
<tr>
<td>Process control and machine operators</td>
<td>$44,407</td>
<td>$47,255</td>
</tr>
<tr>
<td>Machinery and heavy equipment electrician</td>
<td>$56,359</td>
<td>$59,854</td>
</tr>
<tr>
<td>Biologist</td>
<td>$67,135</td>
<td>$71,629</td>
</tr>
<tr>
<td>Operations supervisor</td>
<td>$71,935</td>
<td>$76,360</td>
</tr>
<tr>
<td>Food chemist</td>
<td>$72,699</td>
<td>$77,219</td>
</tr>
<tr>
<td>Quality assurance technician</td>
<td>$76,613</td>
<td>$81,310</td>
</tr>
<tr>
<td>Quality assurance director</td>
<td>$94,955</td>
<td>$101,329</td>
</tr>
<tr>
<td>Plant manager</td>
<td>$113,241</td>
<td>$120,605</td>
</tr>
</tbody>
</table>

*Salaries based on 5 years of experience.

Low mandatory benefit costs for employers

Examples of mandatory benefit costs for employers, 2019

<table>
<thead>
<tr>
<th>Gross annual salary</th>
<th>$50,000</th>
<th>$100,000</th>
<th>$125,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Québec Pension Plan (employee: 5.4%; employer: 5.4%, max.$2,991.45)</td>
<td>$2,700.00</td>
<td>$2,991.45</td>
<td>$2,991.45</td>
</tr>
<tr>
<td>Québec Parental Insurance Plan (employee: 0.526%, employer: 0.736%, max. sal. of $76,500.00)</td>
<td>$263.00</td>
<td>$402.39</td>
<td>$402.39</td>
</tr>
<tr>
<td>Employment Insurance (employee: 1.25%, employer: 1.75%, max. sal. of $53,100.00)</td>
<td>$875.00</td>
<td>$929.25</td>
<td>$929.25</td>
</tr>
<tr>
<td>Health Services Fund (1.25% if global salary total less than $1M, max. 4.26%)</td>
<td>$625.00</td>
<td>$1,250.00</td>
<td>$1,562.50</td>
</tr>
<tr>
<td>Commission des normes du travail (labour standards board) (0.07%, max. sal. of $76,500.00)</td>
<td>$35.00</td>
<td>$53.55</td>
<td>$53.55</td>
</tr>
<tr>
<td>Commission de la santé et sécurité du travail (occupational health and safety board - 0.47% in service sector, max. sal. of $76,500.00)*</td>
<td>$235.00</td>
<td>$359.55</td>
<td>$359.55</td>
</tr>
<tr>
<td>Total</td>
<td>$4,733.00</td>
<td>$5,986.19</td>
<td>$6,298.69</td>
</tr>
<tr>
<td>Total cost</td>
<td>$54,733.00</td>
<td>$105,986.19</td>
<td>$131,298.69</td>
</tr>
</tbody>
</table>

Total benefits in % of gross annual salary

| | 9% | 6% | 5% |

Note: Vacation represent a minimum of 4% of salary pursuant to the Act respecting labour standards.
Some rates apply up to a maximum insurable revenue.
* The rate for the service sector (65110 - Bureau de courtage ; bureau de services professionnels ; bureau offrant des services de soutien administratif) is 0.47% but the rate for an employer can vary from 0.23 % to 18.87 % depending on the sector.
Paid holidays (approx. 10 days or 4%) are included in gross salary.
Source: Revenu Québec, 2019.
### Low and stable energy costs for small-power customers

**Average electricity rates**

<table>
<thead>
<tr>
<th>Small-power customers (¢/kwh – excluding tax, CA$)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Selected metropolitan areas in Canada and the U.S., April 2018</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>City</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Montréal</td>
<td>9.93</td>
</tr>
<tr>
<td>Miami</td>
<td>12.33</td>
</tr>
<tr>
<td>Seattle</td>
<td>12.39</td>
</tr>
<tr>
<td>Toronto</td>
<td>12.44</td>
</tr>
<tr>
<td>Houston</td>
<td>12.95</td>
</tr>
<tr>
<td>Portland</td>
<td>13.73</td>
</tr>
<tr>
<td>Chicago</td>
<td>14.22</td>
</tr>
<tr>
<td>New York</td>
<td>27.34</td>
</tr>
<tr>
<td>San Francisco</td>
<td>28.86</td>
</tr>
<tr>
<td>Boston</td>
<td>31.45</td>
</tr>
</tbody>
</table>

Note: Estimations by Hydro-Québec are based on a monthly consumption of 10,000 kWh, a power demand of 40 kW and a 35% load factor. Source: Hydro-Québec, 2018.

- **Stable electricity rates:** Thanks to the collective wealth represented by our water resource, the rates are not subject to the volatility of oil and gas prices.
- Hydro-Québec generates more than 99% of its electricity from water, a source of **clean, renewable** energy.
- The **quality and reliability** of the power grid are also two major advantages.
Low and stable energy costs for large-power customers

Average electricity rates
Large-power customers
(¢/kWh – excluding tax, CA$)
10 largest metropolitan areas in North America, April 2018

<table>
<thead>
<tr>
<th>City</th>
<th>Average Rate (¢/kWh)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Montréal</td>
<td>5.18</td>
</tr>
<tr>
<td>Chicago</td>
<td>7.88</td>
</tr>
<tr>
<td>Miami</td>
<td>8.38</td>
</tr>
<tr>
<td>Portland</td>
<td>8.46</td>
</tr>
<tr>
<td>Houston</td>
<td>9.84</td>
</tr>
<tr>
<td>Seattle</td>
<td>10.05</td>
</tr>
<tr>
<td>Toronto</td>
<td>10.66</td>
</tr>
<tr>
<td>New York</td>
<td>13.83</td>
</tr>
<tr>
<td>San Francisco</td>
<td>14.85</td>
</tr>
<tr>
<td>Boston</td>
<td>23.24</td>
</tr>
</tbody>
</table>

Note: Estimations by Hydro-Québec are based on a monthly consumption of 3,060,000 kWh, a power demand of 5,000 kW and an 85% load factor.

- **1st place** in North America for the **lowest Electricity prices for large-power customers** along Winnipeg
- **Preferential energy rates** are also available for major consumers (aluminum smelters, data centres, etc.)
# Tax credits and programs for R&D

<table>
<thead>
<tr>
<th>Program</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>AgrInnovate Program – Agriculture and Agri-Food Canada</td>
<td>Applies to <strong>2 types of investments</strong>: 1. To support R&amp;D activities leading to innovation in the sector. 2. To help the industry to market the results of R&amp;D activities, through their adoption and/or commercialization. Projects must be completed within 5 years. <a href="#">Learn more</a></td>
</tr>
<tr>
<td>Innov’action agroalimentaire – MAPAQ</td>
<td>4 sections are available to help <strong>increase competitiveness for businesses</strong> in the agricultural and food processing sectors. <a href="#">Learn more</a></td>
</tr>
<tr>
<td>ESSOR – Ministère de l’économie, de la science et de l’innovation</td>
<td>Supports <strong>developmental investment projects</strong>. Refundable and non-refundable financial contributions; and loan guarantees. <a href="#">Learn more</a></td>
</tr>
<tr>
<td>Innovative Manufacturer Financing – Investissement Québec</td>
<td><strong>Loan of $250,000</strong> or less to finance the <strong>implementation of innovative projects</strong>. <a href="#">Learn more</a></td>
</tr>
<tr>
<td>Financial assistance for hiring and training – Emploi Québec</td>
<td>25% of the eligible costs related to the implementation of a training plan and <strong>50%</strong> of the costs involved in the implementation of a human resources department. <a href="#">Learn more</a></td>
</tr>
<tr>
<td>SR&amp;ED Tax incentive – Canada Revenue Agency</td>
<td>Refundable tax credit of <strong>35% on a maximum amount of $3 M expenditures in R&amp;D</strong> for Canadian-controlled private corporations (CCPC) and <strong>15% of qualified expenditures</strong> on any amount over the $3 million threshold. Other corporations can earn a non-refundable investment tax credit at the basic rate of 15% on qualified SR&amp;ED expenditures. <a href="#">Learn more</a></td>
</tr>
<tr>
<td>Tax credit for salaries and wages (R&amp;D) – Revenu Québec</td>
<td>Tax credit on <strong>salaries and wages for R&amp;D</strong> (credit rates may vary from <strong>14 to 30%</strong> of eligible expenses). Tax credit for <strong>private partnership pre-competitive research</strong> (credit rates may vary from <strong>14 to 30%</strong> of eligible expenses). <a href="#">Learn more</a></td>
</tr>
<tr>
<td>Strategic Innovation Fund</td>
<td>Repayable and non-repayable contributions of <strong>up to 50%</strong> of eligible costs for a project of at least $10 M. <a href="#">Learn more</a></td>
</tr>
</tbody>
</table>
04
A Strategic Geographical Location
A gateway to 70% of the world’s GDP

Thanks to NAFTA, CETA, CPTPP and 12 other free trade agreements in force*

Direct access to 1.5 billion wealthy consumers and a combined GDP of US$55 trillion (70% of the world’s output of goods and services)

Only Canada has free trade agreements with all G7 countries

*North American Free Trade Agreement (NAFTA), Comprehensive Economic and Trade Agreement (CETA) and Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP).

A world-class logistics hub

Major maritime hub: port of Montréal

- **Largest container port** in eastern Canada and main port for approximately 95% of all importers and exporters in Québec and Ontario
- 2nd largest port in Canada
- Open 12 months/year
- **More than 38 million tonnes** of goods are handled at the port of Montréal each year, 36% of which are containerized
- 30% growth in the last 10 years
- **Expansion project** for the Contrecœur terminal, contributing $2.1B in added value to the Canadian economy

High-quality transportation infrastructure

- **Intermodal transportation hub**: air, maritime, road and rail transportation
- More than 142 million tonnes of goods handled
- 3 **industrial port zones** (IPZ) in greater Montréal (Montréal, Contrecœur, Côte-sainte-catherine) dedicated to transportation and logistics projects

Source: Port of Montréal, 2017; Stratégie maritime du Québec 2015-2030.
A logistics hub with many advantages

- **Transit times**
  Shortest transit times from Europe and the Mediterranean to North America

- **Strategic location**
  Closest international container port to North America’s industrial heartland

- **Speed**
  One-stop port, with no intermediate calls

- **Reliability**
  Dedicated weekly services from the leading global carriers

- **Cost efficiency**
  Balanced equipment flows through full vessel discharge and load

- **Flexibility**
  Partners are flexible to extraordinary requests and can accommodate needs on a case-by-case basis

- **Efficiency**
  Container dwell time lower than North American East Coast standards

- **Choice**
  Directly connected to two Class 1 North American rail networks, with daily departures to Toronto, Chicago and Detroit

- **Market reach**
  Access to 40 million consumers within one trucking day and 70 million consumers within two rail days

- **Supply chain collaboration**
  Continuous communication among terminal operators, the Montréal Port Authority and railway companies to ensure seamless operations and low dwell times
05
An Exceptional Quality of Life
The new food capital of North America

Well known for its creative and cosmopolitan character, Montréal’s food scene is supported by its diverse immigration which contributes to a great gastronomic diversity, quality and originality. Greater Montréal was selected as:

- **The food capital of North America**
  - *Town & Country, 2016*

- **Rising star foodie destination**
  - *Gogobot, 2016*

Discover Montréal’s top chefs

- Normand Laprise (Toqué!)
- Laurent Godbout (Chez L’Épicier)
- Charles-Antoine Crête (Montréal Plaza)
- Patrice Demers (Patrice Pâtissier)
- And more…

...and french chefs living in montréal

- Daniel Boulud (Maison Boulud, Ritz-Carlton)
- Jérôme Ferrer (Europea)
- Christian Faure (Maison Christian Faure)
- André Loiseau (Carte Blanche)

A low cost of living

Greater Montréal is cheaper than almost all other large cities in North America and Western Europe:

Mercer Cost of Living Index
World rank from most to least expensive, 209 cities*

<table>
<thead>
<tr>
<th>Rank</th>
<th>City</th>
</tr>
</thead>
<tbody>
<tr>
<td>13</td>
<td>New York City</td>
</tr>
<tr>
<td>19</td>
<td>London</td>
</tr>
<tr>
<td>28</td>
<td>San Francisco</td>
</tr>
<tr>
<td>34</td>
<td>Paris</td>
</tr>
<tr>
<td>35</td>
<td>Los Angeles</td>
</tr>
<tr>
<td>52</td>
<td>Chicago</td>
</tr>
<tr>
<td>56</td>
<td>Washington</td>
</tr>
<tr>
<td>71</td>
<td>Boston</td>
</tr>
<tr>
<td>71</td>
<td>Berlin</td>
</tr>
<tr>
<td>90</td>
<td>Seattle</td>
</tr>
<tr>
<td>95</td>
<td>Atlanta</td>
</tr>
<tr>
<td>109</td>
<td>Toronto</td>
</tr>
<tr>
<td>109</td>
<td>Vancouver</td>
</tr>
<tr>
<td>147</td>
<td>Montréal</td>
</tr>
</tbody>
</table>

Greater Montréal offers a higher purchasing power thanks to:
- Cheap housing
- Generous family allowances
- Low private medical insurance costs
- Affordable child care

*A higher rank represents higher costs.
An exceptional quality of life

Montréal is the 2nd best city in the world for millennials:

- **Lowest homicide rate** among the 20 largest metropolitan areas in Canada and the U.S.
- **Health care provided at no cost**
- **Lowest education tuition fees** in North America
- **Vibrant cultural metropolis** with +100 festivals and 70 museums

A worldwide recognition

**Best city in Canada and 6th in the world**
TimeOut, 2019

**Most reputable city in the Americas**
Reputation institute, 2018

**Best student city in the Americas**
Qs best student cities 2018

**Most affordable major city in Canada and the U.S.**
UBS prices and earnings, 2018

**Best bicycle-friendly city in North America**
Copenhagenize, 2017

**3rd friendliest city in the world**
Rough guides, 2016

**UNESCO city of design since 2006**

**Top host city in North America for international association events**
Union of international associations (UIA), 2018
06
Montréal International’s Personalized, Free and Confidential Services
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