

Montréal, a Welcoming Home for Sustainable Development Organizations



A world leading economic development agency



BEST ECONOMIC
DEVELOPMENT
ORGANISATION 2020
INTERNATIONAL ECONOMIC
DEVELOPMENT COUNCIL



2nd
BEST INVESTMENT
PROMOTION AGENCY 2021

fDi MAGAZINE
FINANCIAL TIMES



BEST INVESTMENT
PROMOTION AGENCY 2020

fDi MAGAZINE
FINANCIAL TIMES





Content



01

A Dynamic Sustainable
Development Ecosystem

02

Montréal, an
International City

03

A pool of highly qualified
labor

04

Montréal International:
free, personalized and
confidential services

01

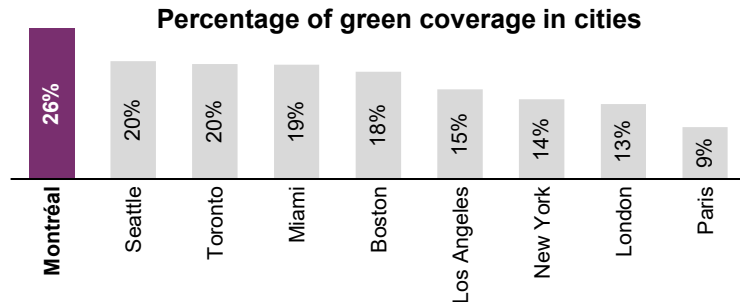
A Dynamic Sustainable Development Ecosystem



Montréal, 10th city in the world in the 2018 Sustainable Cities Index for its environmental policy

- Montréal has implemented a number of action plans, including:
 - The **Sustainable Montréal 2016-2020 Plan**: in consultation with more than 230 local and international partners.
 - The **Local Sustainable Development Plan 2019-2022**: new global development framework based on the United Nations' 17 sustainable development goals.
- The city is ranked 4th in the world for sustainable transport.
- One of the greenest cities in the world:

19 large parks covering nearly 2,000 hectares, 1,200 neighbourhood parks.



Source: City of Montréal, 2019; Senseable City Lab, 2019; Montréal Local Sustainable Development Plan 2016-2020; 2018 Sustainable Cities Index.



A strategic hub for international sustainable development organizations



Secretariat of the UN Convention on Biological Diversity: an organization that supports the objectives of the convention on biological diversity.



Future earth: a multi-hub organization that accelerates transformations towards global sustainability through research and innovation.



Multilateral Fund for the Implementation of the Montréal Protocol: a UN organization dedicated to reversing the deterioration of the ozone layer.



Centre for International Sustainable Development Law: promotes legal education on sustainable societies and the protection of ecosystems.



International Francophone Secretariat for Environmental Assessment: promotes environmental impact assessments in the French-speaking world.



Rights & Resources: a global network for protecting the land and forest rights of indigenous peoples and local communities.



Commission for Environmental Cooperation: intergovernmental organization for North American cooperation to promote the conservation, protection and improvement of the environment.



Global Sustainable Electricity Partnership: plays a role in discussions on international issues affecting the electricity sector and promotes the development of sustainable energy sources.



International Secretariat for Water: mobilizes advocates for universal access to water and sanitation, while taking a long-term approach to preserving natural resources.



GODAN: promotes the proactive sharing of open data to make information about agriculture and nutrition available, accessible and usable worldwide.

A unique opportunity to be part of a dynamic ecosystem of non-profit organizations

Non-profit associations and organizations



Technology hubs and clusters



Non-governmental organizations



Networks for private companies*



Mont-Royal © Tourisme Montréal - Madore - Daphné Caron

* Non-exhaustive.

Source: Institut de la statistique du Québec, 2019; EY, 2019; ÉcoCanada, 2019.



The environment: A major sector in Canada



**Canada, 2nd most
attractive country**

for clean technology companies



30,000 jobs

in the sector in Québec



500+ companies

specialized in clean technologies

Sustainable development, at the heart of Québec's policies

- Québec's **International Climate Cooperation Program**, financed by the Green Fund, is one of the winners of the **2019 UN Global Climate Action Awards**.



Environnement
et Lutte contre
les changements
climatiques

Québec



- Québec is actively involved in a number of **international non-profit organizations of state governments** and regions in the environmental sphere:



THE CLIMATE GROUP





Aerial view of downtown Montréal © Montréal International

Montréal stands out for its commitment to sustainable development

- Actively involved in **sustainable development networks across the world:**



- Montréal mayor appointed **Global Ambassador for Local Biodiversity** by Local Governments for Sustainability



- **The city is ranked 1st in Canada and 3rd in North American in sustainable finance** according to the 2019 Global Green Finance Index
- **1st Canadian city to be included in the Global Destination Sustainability Index 2019**

Source: Global Green Finance Index, 2021; Global Destination Sustainability Index, 2019.

An ecosystem of innovative companies

- 500+ innovative companies specialized in clean technologies



Lion Electric launched the **first all-electric Class 8 truck**, as well as **electric buses** (for public and school transport)



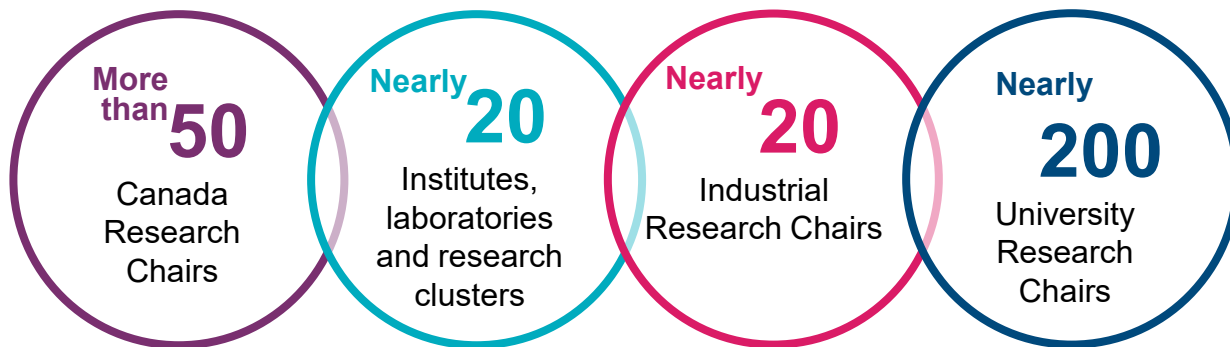
Hydro-Québec, a **state-owned company** that **generates more than 99% of its electricity from a green and renewable energy source**

Thanks to its **abundant supply of renewable, stable and low-cost hydropower**, Greater Montréal has **one of the lowest electricity prices in North America: 3.98¢ CA/kWh***

Major companies located in Greater Montréal



Montréal is home to many sustainable development research organizations



The **Université de Montréal** ranks **7th** in the world among higher education institutions committed to achieving the sustainable development goals set by the **United Nations**, according to Times Higher Education (2019).

Most of the **work** is carried out in partnership with **industry, government or civil society**.

Examples of research organizations:



More than 30 programs to promote innovation in sustainable development



Government of Québec

Program to support the mission of environmental organizations: supports awareness and education organizations with respect to environmental issues.

Fonds d'action québécois pour le développement durable: accelerates the adoption of behaviours or practices that promote sustainable development.

2018-2023 Energy Transition, Innovation and Efficiency Master Plan: ensures the success of energy transition as a social project.

Climate Action Fund: mobilizes the population in the fight against climate change.

Technoclimat program: supports innovation in relation to energy and the reduction of GHG emissions.



Government of Canada

2030 Agenda for Sustainable Development: A program financed by a sustainable development goals funding program to complement and further the activities of the 2030 Agenda.

Canada-France Climate and Environment Partnership: promotes and supports the implementation of the Paris Agreement at the national and international levels.



Federal Sustainable Development Strategy for Canada: the main instrument for planning and reporting on sustainable development.

EcoAction Community Funding Program: provides financial support to community groups involved in projects that have a positive impact on the environment.

Sustainable Development Technology Canada Foundation: supports Canadian companies in the clean technology sector.

Advantageous financial incentives

Canada offers a range of government investment funds to encourage innovation and project development in the field of sustainable development. Here are some examples*:

	Available programs	Financial assistance and financing
 Government of Canada	Climate Action Plan	\$1 million per national-level project
	Program to support the mission of environmental organizations	\$500,000 over 5 years
	Techno-Climate Program	Up to \$3 million per project (50% of eligible expenses)
	Support program to promote transport electrification	Up to \$250,000 per financial year and per organization
	Eco-performance program	Subsidy of \$40 to \$50/tCO ₂
	Fonds d'action québécois pour le développement durable	N/A
 Government of Québec	EcoAction Program	\$100,000 per project
	Climate Action Fund	Between \$200,000 (for a profit-seeking enterprise) and \$500,000 (for a non-profit organization)

* Subject to eligibility.

Source: Green Fund Management Board, 2019; Fonds d'action Québécois pour le développement durable, 2019.

02

Montréal, an International City





Third largest concentration of international organizations in the Americas

- More than 60 international organizations, including the headquarters of 4 UN agencies
- World capital of civil aviation



- A significant hub for sustainable development focused international organizations

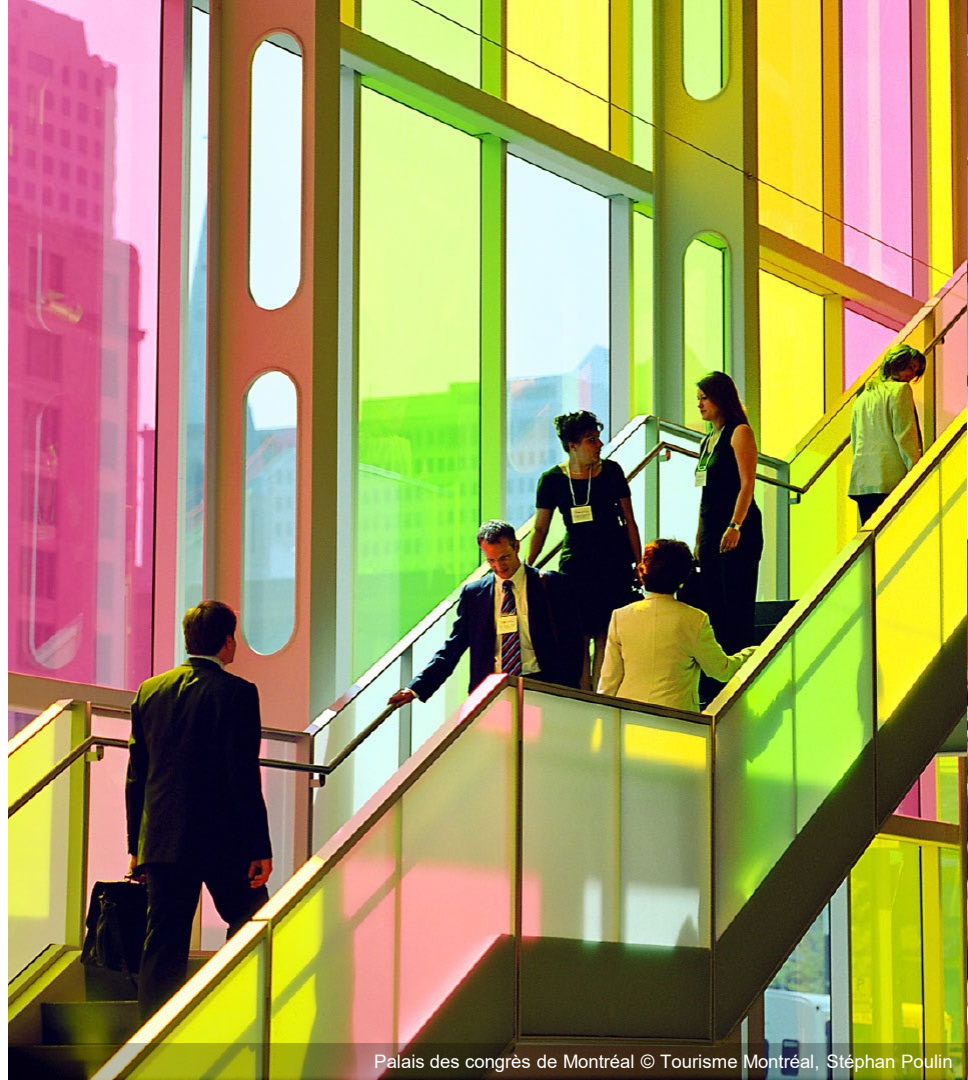


A major hub for international events

- **Top host city in North America for international associative events**, according to the Union of International Associations, 2020
- A **world-class convention centre**: the Palais des Congrès offers more than 550,000 square feet of event space, including 113 rooms and meeting places, 3 ballrooms and 4 terraces
- **Dozens of additional locations** to organize international events and meetings



Montréal's international airport offers direct flights to **more than 150 destinations**, including most major European and American cities.



Montréal ranks first as a host city for international organizations

Montréal offers a high-quality, affordable hosting environment.

The overall ranking places **Montréal first among the 13 cities considered for hosting international organizations.**

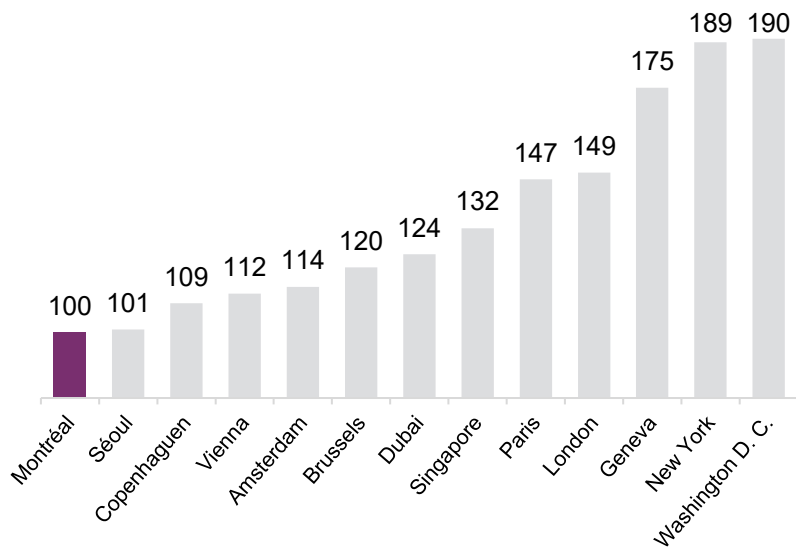
Location factors

- **Operating costs**
(fDi Benchmark)
- **Cost of living**
(Cost of Living Survey, Mercer)
- **Quality of living**
(Quality of Living Survey, Mercer)
- **International reputation**
(City RepTrak, Reputation Institute)
- **Risk of employability and international redeployment**
(People Risk Index, Aon Hewitt)
- **Business environment**
(Economist Intelligence Unit)

Overall ranking	City	Location factors					
		Lowest operating costs*	Lowest cost of living*	Highest quality of living	Best reputation	Lowest employment risk*	Best business environment
1	Montréal	1	1	5	4	3	3
2	Copenhagen	3	9	2	1	5	6
3	Vienna	4	4	1	2	12	9
4	Amsterdam	5	3	4	6	7	7
5	Geneva	11	10	3	3	6	2
6	Singapore	8	13	6	9	2	1
7	Brussels	6	2	7	10	10	8
8	London	10	7	9	5	3	10
9	New York	12	11	10	7	1	4
10	Paris	9	5	8	8	11	11
11	Washington	13	6	11	11	9	4
12	Dubai	7	8	12	12	8	13
13	Seoul	2	12	13	13	13	12

Note:* A higher rank means lower operating costs, a lower cost of living and a lower employment risk.

Montréal has an average cost advantage of 26% over other cities that host international organizations



03

A Pool of Highly Qualified Labor



Canada's most bilingual and trilingual city in Canada

- The largest French-speaking metropolis in the Americas
- 2.5 million people also speak English
- 55% of the population is bilingual (French and English)
- Nearly 20% of the population is fluent in three or more languages
- More than 140 languages spoken

Top 10 most widely spoken mother tongues in Montréal*:

Languages	Population in Greater Montréal
Arabic	151,955
Spanish	120,765
Italian	101,230
Creole	51,325
Mandarin	40,195
Greek	37,710
Romanian	33,050
Portuguese	31,025
Russian	26,370
Vietnamese	25,430



* Excluding French and English.
Source: Statistics Canada, 2016.

The best student city in the Americas and Canada's university capital

- **Canada's university capital:** 15 university institutions and 60 colleges
- **320,000 post-secondary students**, including more than **200,000 university students** and **35,500 international university students**
- **1st in Canada for university research funding** with \$1.34+ billion yearly



**Best student
city in the
Americas**

tied with Boston
QS Best Student
Cities Rankings
2022

1	Montréal tied with Boston
2	Toronto
3	New York
4	Vancouver
5	San Francisco



With universities that offer highly renowned programs, Montréal can count on a large pool of university students

University programs related to sustainable development	Students enrolled 2019-2020	Graduates 2019
Engineering	25,254	8,627
Applied sciences	15,041	3,339
Pure sciences	10,931	2,429
Environment (environmental quality and pollution)	1,028	248
Total	52,253	14,644



50,000+ university students enrolled in a program related to sustainable development

Nearly 15,000 new graduates each year

04

Montréal International: Free, Personalized and Confidential Services



A comprehensive support program for international organizations

Montréal International provides personalized support to international associations and organizations seeking to establish an office in Montréal.



Financial support

Receive multi-year and flexible financial support available to through Montréal International's funding program.



Strategic and logistical advice

Get help regarding the steps needed to set up an office and grow your organization.



Access to the network

Engage with key local institutional, academic and business stakeholders to make the most of your presence in Montréal.



Support for international mobility

Obtain free and confidential advice for recruiting skilled foreign workers in Montréal.



Contact us



Montréal
International

Montréal International
380 Saint-Antoine Street West
Suite 8000
Montréal, Québec H2Y 3X7

t +1 514-987-8191
www.montrealinternational.com

This document is the property of Montréal International. You are authorized to reproduce this document, in whole or in part, provided that its content is not modified and that Montréal International is clearly identified as the originator of this material. You shall not, in any circumstances, use the material in a manner that could create a false or misleading impression with respect to the source of the material, including but without limitation, by means of a mark or mention that does not refer to Montréal International.

